

Technische Universiteit Eindhoven University of Technology

Where innovation starts

## If you think knowledge is expensive try ignorance.



## Jonathan Ive (Apple), 2010/06/30 On materials and manufacturing



• "A big part of the experience of a physical object has to do with the materials, we experiment with and explore materials, processing them, learning about the inherent properties of the material—and the process of transforming it from raw material to finished product; for example, understanding exactly how the processes of machining it or grinding it affect it. That understanding, that preoccupation with the materials and processes, is very essential to the way we work."



#### **Goals of this assignment:**

- Get to know multiple manufacturing techniques
- Know what can and cannot be manufactured.
- Being able to analyse a mechanical product for manufacturing
- Knowing when to consult an expert
- Writing a report about
  - A manufacturing topic to be studied
  - An analysed mechanical product



#### **Assignment literature:**

- 1. M.P. Groover, Fundamentals of Modern Manufacturing, Materials, Processes and Systems, Prentice Hall, New Jersey.
- 2. M.F. Ashby, Materials Selection in Mechanical Design, Pergamon Press.
- 3. CES Edupack 2010, materials database <a href="http://w3.id.tue.nl/nl/intranet/ict/software/">http://w3.id.tue.nl/nl/intranet/ict/software/</a>
- 4. R. Thompson, Manufacturing Processes for Design Professionals, Thames&Hudson, 2007.



## **Everything has been manufactured**

Valley of the Kings, Luxor, Egypt









#### Allessi







## Magis





## **Apple**





#### Luceplan



#### **Titania**



#### **Assignment structure**

- First meeting: today
  - Introduction into manufacturing
- Second meeting:
  - Presentation per group (2-3 persons) of a studied topic from M.P. Groover, Fundamentals of Modern Manufacturing

#### **Assignment structure**

- Third & fourth meeting
  - GTD excursion, multiple manufacturing techniques will be demonstrated
- Fifth meeting:
  - Presentation of the analysis of the manufacturing of a chosen product
    - For single piece and small lot size manufacturing



#### Introduction

- What is manufacturing?
- Types of manufactured products
- Production quantity versus product variety
- Manufacturing processes:
  - Feasible process / materials combinations
  - Achievable tolerances / roughnesses / section thicknesses
  - Feasible process / shape combinations
  - Economical batch sizes
- Some manufactured mechanical products



## Manufacturing defined historically:

Derived from manus (hand) and factus (make).

The combination meant: "made by hand"



# Manufacturing defined technologically:

- The application of
  - physical and / or chemical processes to
    - alter the geometry, properties, and/or appearance of a given starting material to make parts or products. Includes assembly!
- Manufacturing is almost always carried out as a sequence of operations to reach the desired final state of the product.

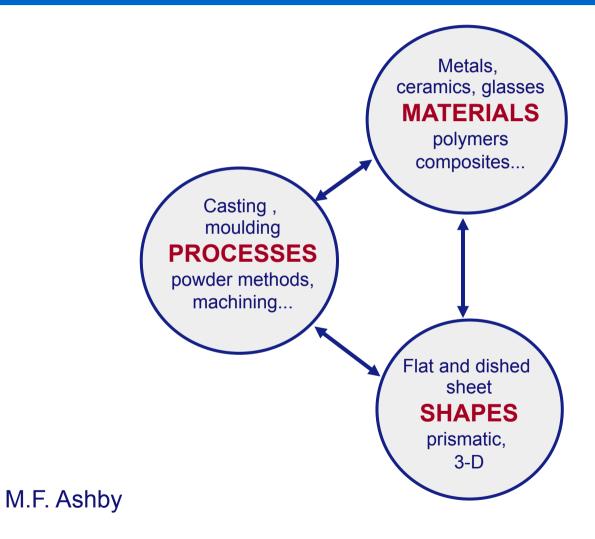


### Manufacturing defined economically:

- Manufacturing is the transformation of materials into items of greater value by means of one or more processing and/or assembly operations.
  - Keypoint: "Adds value"



### **Strong interactions between:**





#### Manufactured products classes

- Consumer goods
  - Products purchased directly by consumers
    - Cars, personal computers, TV's, ...
- Capital goods
  - Products purchased by other companies to produce goods and supply services
    - Aircrafts, railroad equipment, machine tools, ...
  - Mostly complex and thus expensive

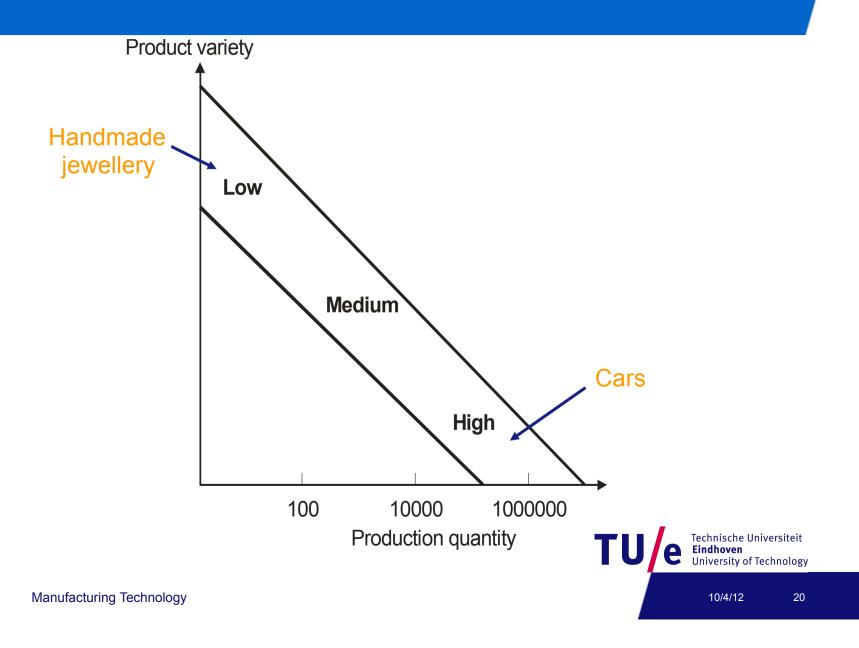


# Production quantity and product variety

- Production quantity ranges:
  - Low production: 1-100 units/year
  - Medium production: 100-10.000 units/year
  - High production: 10.000- millions units/year
- Product variety
  - Different products have different shapes and sizes, functions, different markets, ...



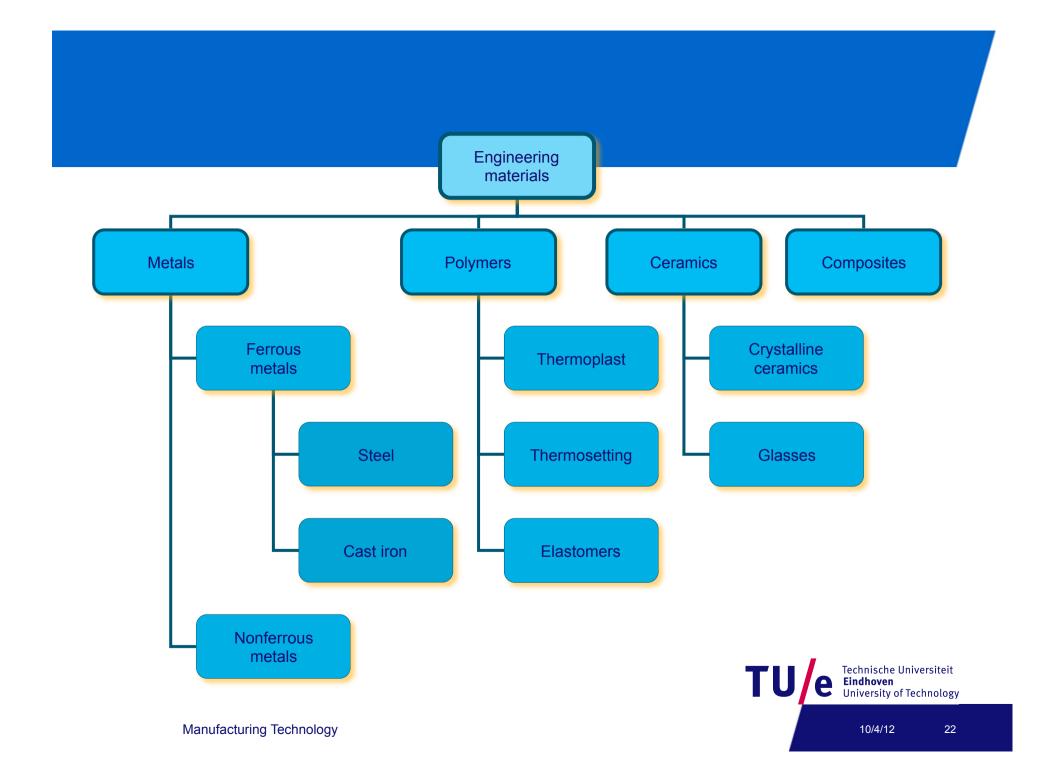
#### **Production quantity and product variety**

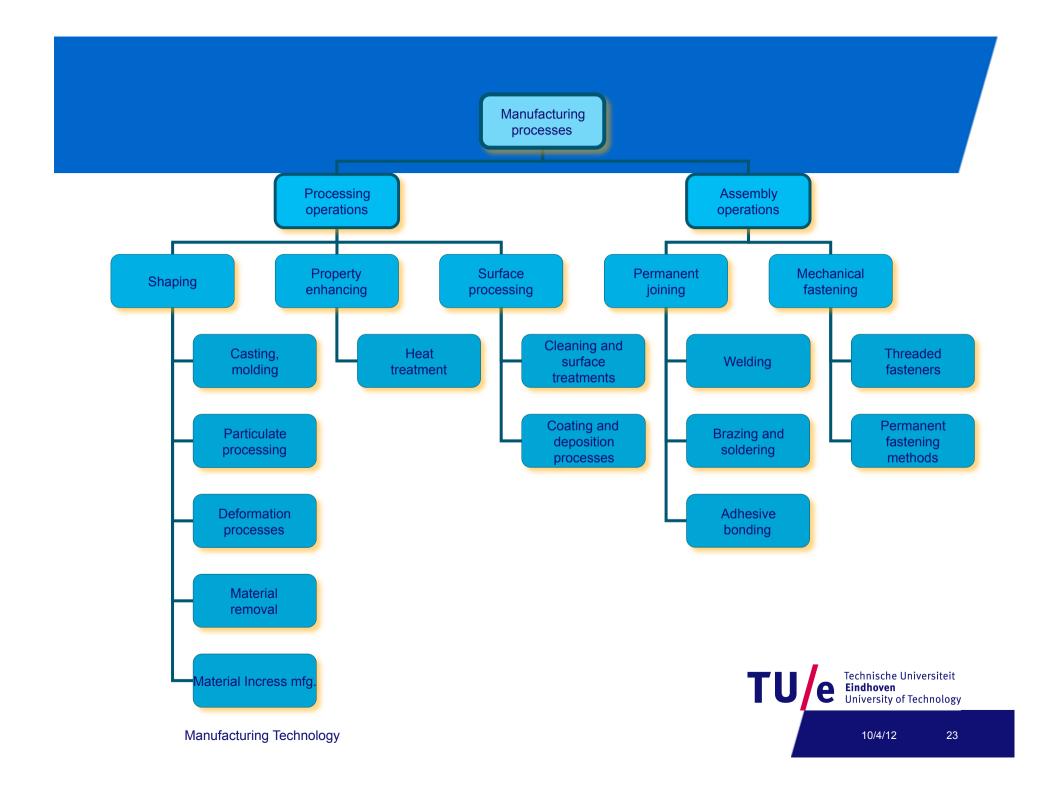


# **Engineering materials in manufacturing**

- Different chemical composition of materials,
- Different mechanical and physical properties
- Thus consequences for manufacturing







#### **Shaping processes**

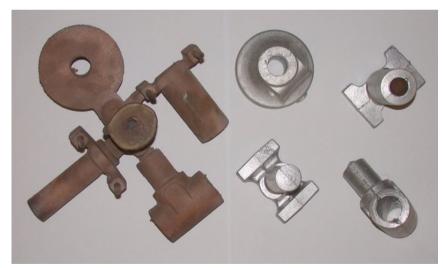
- Casting, molding and ...:
  - Starting material is a heated liquid or semifluid
- Particulate processing:
  - Starting material is a powder which is formed and heated into the desired shape





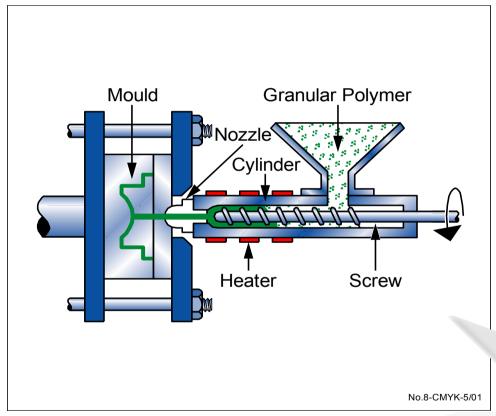






Photo's: www.wkpe Lackbrische Universiteit
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#### **Injection molding**







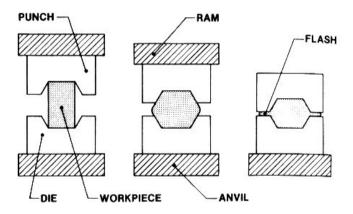


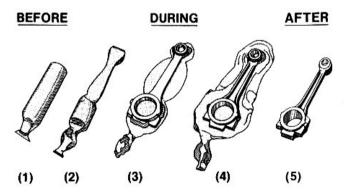
#### **Shaping processes**

- Deformation processes
  - Starting material is a ductile solid which is deformed to shape the part
- Material removal processes:
  - The starting material is a (brittle or ductile) solid from which material is removed.

### **Shaping processes: forging**

#### **DROP FORGING**







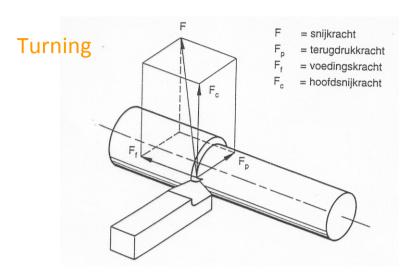


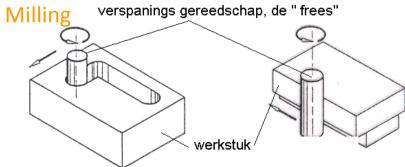




### **Shaping: material removal**

#### Lathe



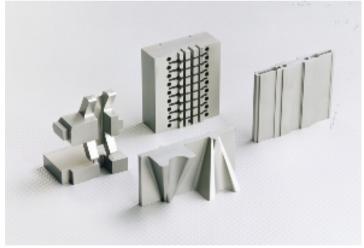






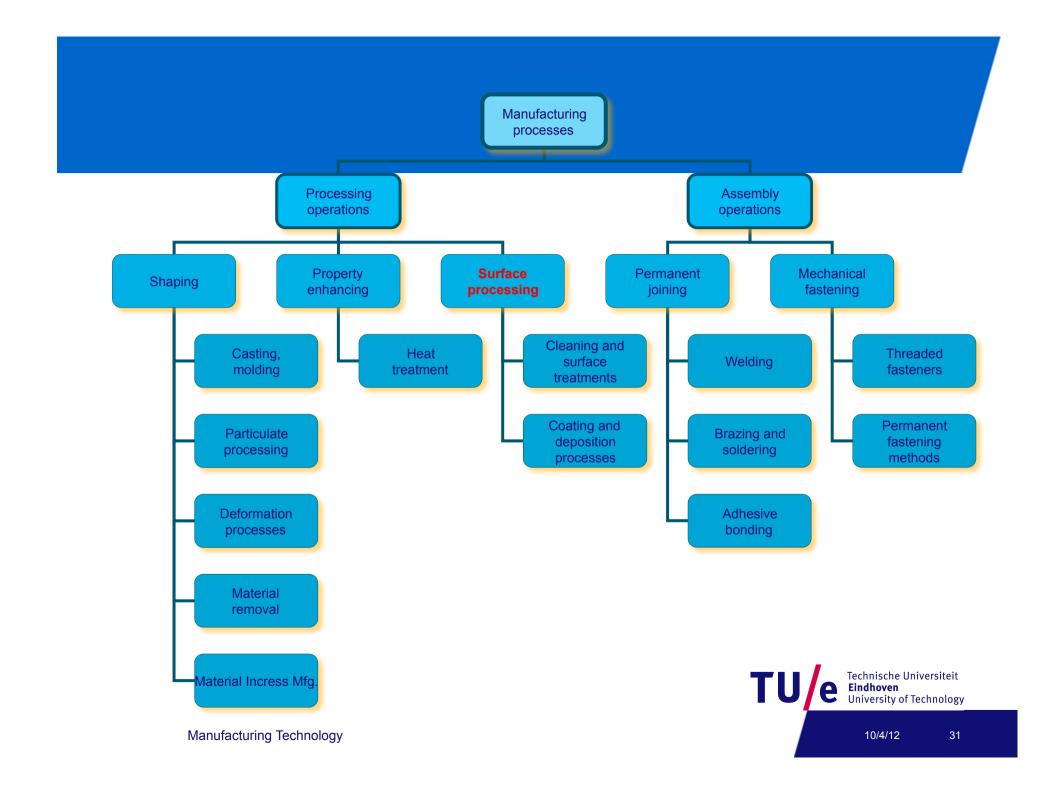
## Wire Electro Discharge Machining





Photo's: www.wikipedia.org





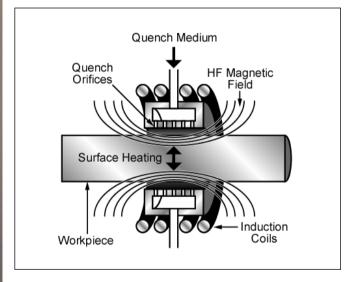
#### **Surface processing**



**Enamel paint** 



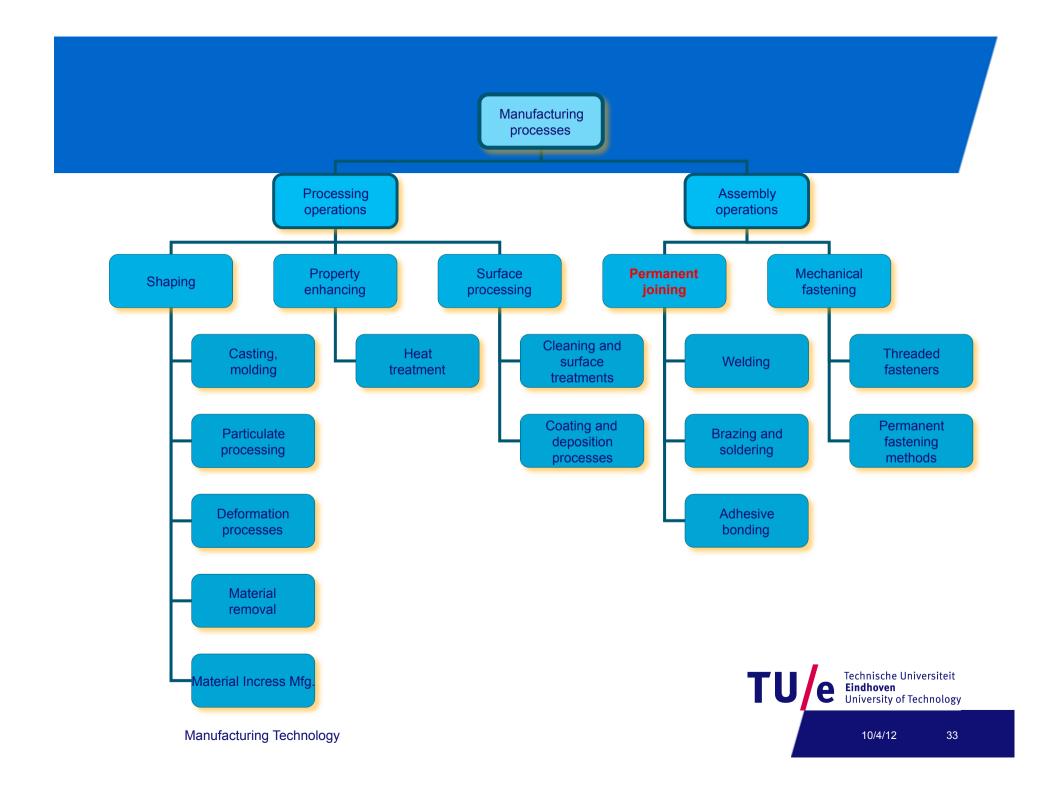
Aluminum dyed using anodisation



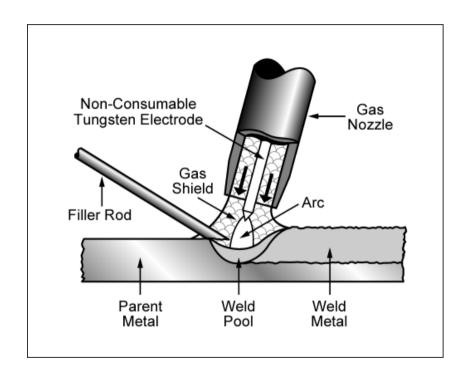
Surface induction hardening

Photo's: www.wikipedia.org



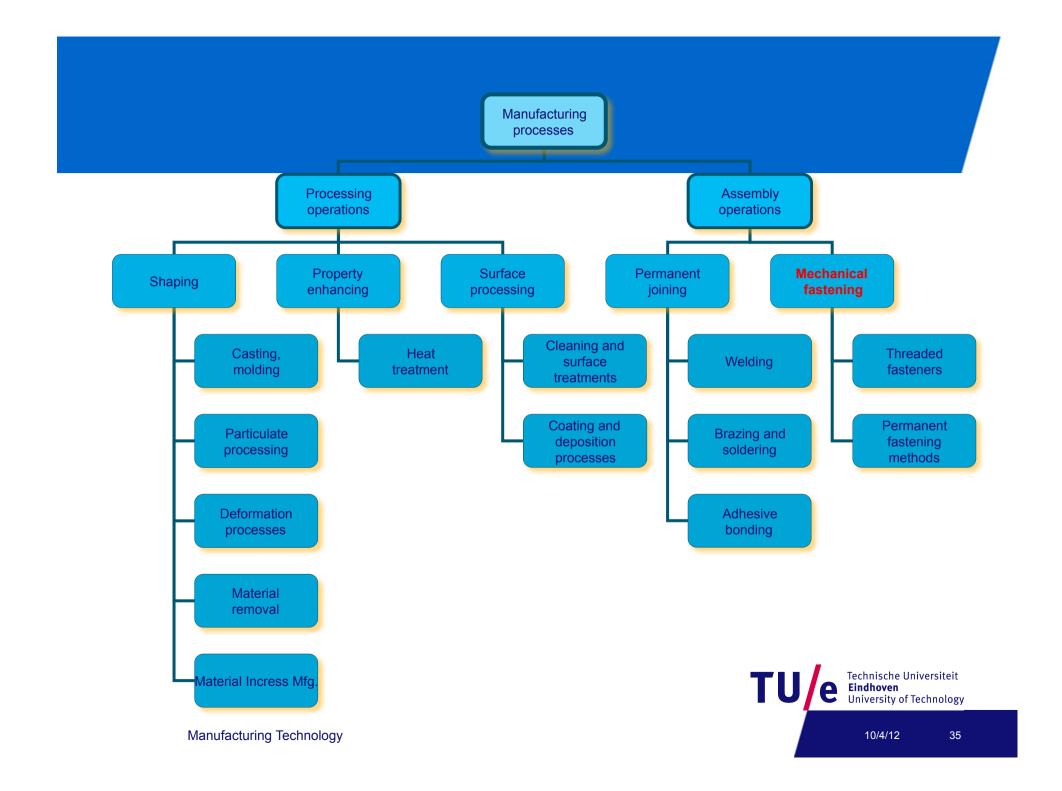


## Tungsten inert-gas (TIG) welding



Tungsten inert-gas (TIG) welding, the third of the Big Three (the others are MMA and MIG) is the cleanest and most precise, but also the most expensive.

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#### **Mechanical fastening**



Computer housing screw

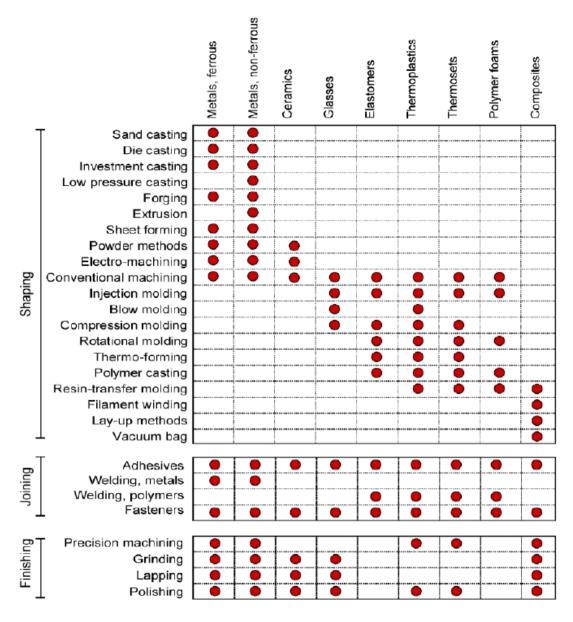


Coulee dam generator nut and screw



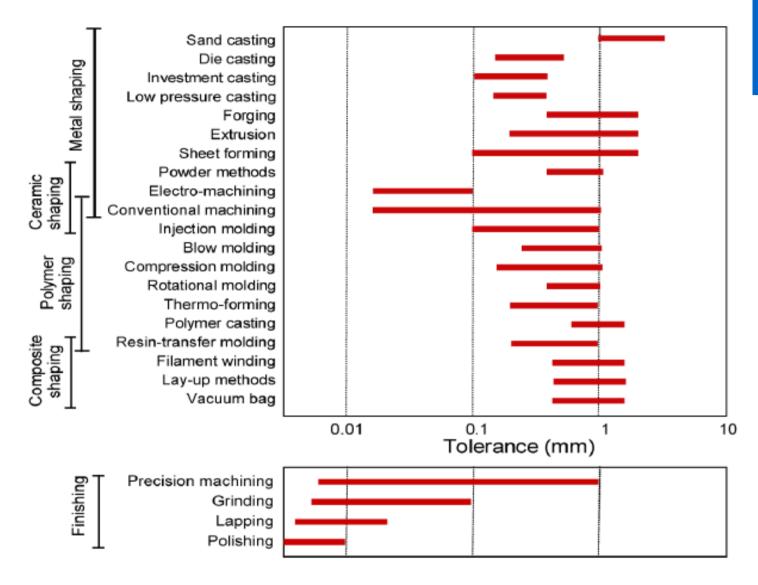


Manufacturing processes & material combinations

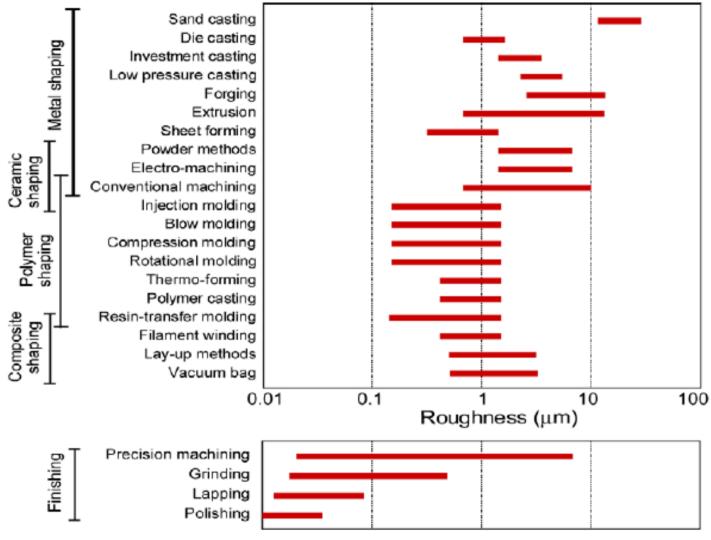


Ashby M.F.





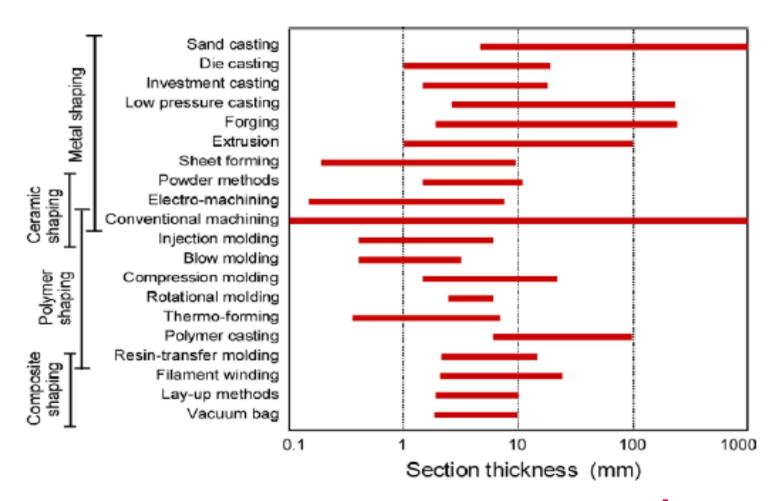




M.F. Ashby

### Levels of finish & applications

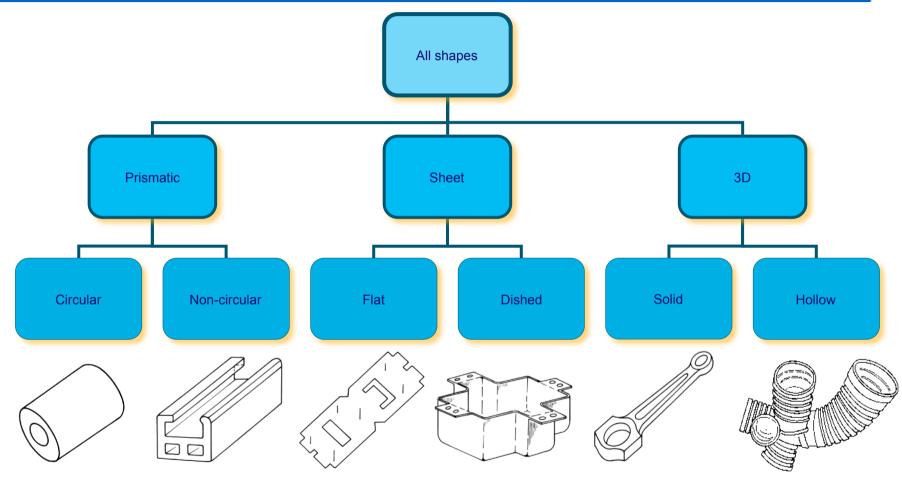
| Finish (µm) | Process                   | Typical application               |
|-------------|---------------------------|-----------------------------------|
| Ra=0.01     | Lapping                   | Mirrors                           |
| Ra=0.1      | Precision grinding or lap | High quality bearings             |
| Ra=0.2-0.5  | Precision grinding        | Cylinders, piston, cams, bearings |
| Ra=0.5-2    | Precision machining       | Gears, ordinary machine parts     |
| Ra=2-10     | Machining                 | Light-loaded bearings             |
| Ra=3-100    | Unfinished castings       | Non-bearing surfaces              |



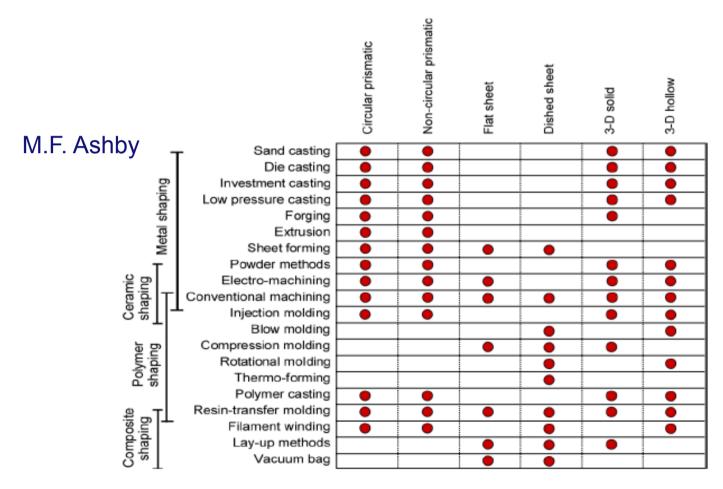
M.F. Ashby



## **Shape categories:**

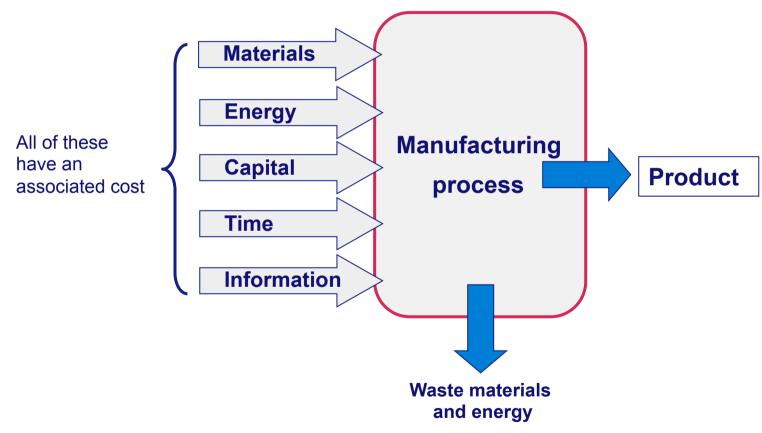


#### Feasible process / shape combinations



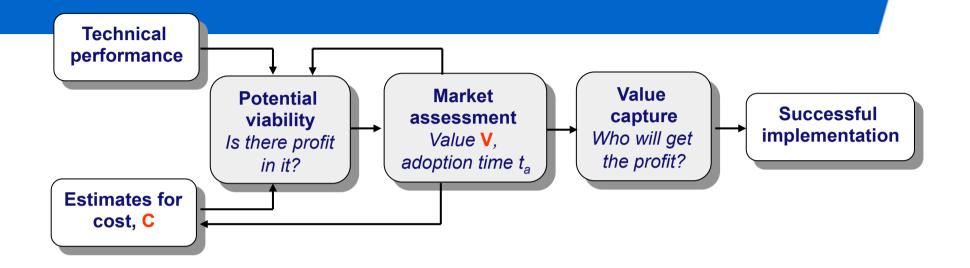


### **Cost of product manufacturing**



M.F. Ashby





• But remember the **real requirement** is

Cost C = what it actually costs to make the part or product

**Price P** = the sum you sell it for

**Value V** = the worth the consumer puts on the product

"Not worth the price" = P > V

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"Good value for money" = P < V



## Inputs to a generic cost estimator

#### Generic = can be applied to any process

| Reso                                 | ource                             | Symbol                           | Unit |
|--------------------------------------|-----------------------------------|----------------------------------|------|
| Materials inclu                      | ding consumables                  | C <sub>m</sub>                   | €/kg |
| Capital                              | cost of equipment cost of tooling | C <sub>c</sub><br>C <sub>t</sub> | €    |
| Time (including labor) overhead rate |                                   | Ċ <sub>oh</sub>                  | €/hr |
| Energy cost of                       | Energy cost of energy             |                                  | €/hr |
| Space, admin. a cost/hr              |                                   | Ċ <sub>s,a</sub>                 | €/hr |
| Information                          | R & D royalties, licenses         | Ċ <sub>i</sub>                   | €/hr |

M.F. Ashby



Lump into

# The cost per unit of output

**Material costs C\_m** per kg, and a mass m is used per unit; f is the scrap fraction (the fraction thrown away)

 $\Longrightarrow \frac{\mathsf{mC}_{\mathsf{m}}}{\mathsf{1-f}}$   $\Longrightarrow \frac{\mathsf{C}_{\mathsf{t}}}{\mathsf{C}_{\mathsf{t}}}$ 

**Tooling C**<sub>t</sub> is "dedicated" -- it is written off against the number of parts to be made, n

Capital cost C<sub>c</sub> of equipment is "non-dedicated" It is written off against time, giving an hourly rate.

 $\implies \frac{1}{\dot{n}} \left( \frac{C_c}{L.t_{wo}} \right)$ 

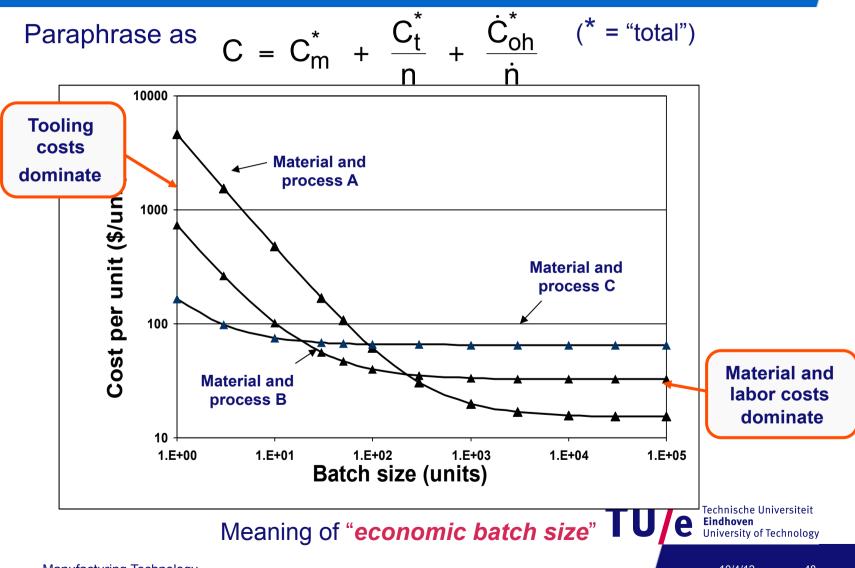
The write-off time is  $\mathbf{t}_{wo}$ . The rate of production is  $\dot{\mathbf{n}}$  units/hour. The load factor (fraction of time the equipment is used) is  $\mathbf{L}$ .

The gross **overhead rate**  $\dot{C}_{oh}$  contributes a cost per unit of time that, like capital, depends on production rate  $\dot{n}$ 

$$\stackrel{\square}{\Longrightarrow} \frac{\dot{C}_{oh}}{\dot{n}}$$

$$C = \begin{bmatrix} \frac{m \ C_m}{1-f} \end{bmatrix} + \begin{bmatrix} \frac{\sum (C_t)}{n} \\ \frac{n}{\log n} \end{bmatrix} + \frac{1}{\dot{n}} \begin{bmatrix} \sum \left(\frac{C_c}{L \cdot t_{wo}}\right) + \dot{C}_{oh} \end{bmatrix}$$
Rate of production

## Features of the cost model



#### Cost estimation examples (from CES EduPack )

- Machining product (10 parts)
  - Relative Tooling cost: low : < 1.000 €</li>
  - Relative Equipment cost: medium: 10.000-100.000 €
  - Labor intensity: low: 30-300 hours/unit
- Injection molding product (50.000 parts)
  - Relative Tooling cost: very high 100.000 €
  - Relative Equipment cost: high: 100.000-1.000.000 €
  - Labor intensity: low : < 0.1 hours/unit</li>



#### **Example machining product**

- Material cost per unit product:
  - Aluminum part: 1Kg, 1.2€/Kg
  - Scrap factor f = 0.6

$$C_1 = \frac{m \cdot C_m}{1 - f} = \frac{1 \cdot 1.2}{1 - 0.6} = 3 \in$$

- Tooling cost per unit product:
  - Ct = tooling cost = 500 €
  - N= 1000 product per run
  - Nt = 10.000 products tool life

$$C_2 = \frac{C_t}{n} (1 + \frac{n}{n_t}) = \frac{500}{1000} (1 + \frac{1000}{10.000}) = 0.55 \in$$



#### **Example machining product**

- Capital cost per unit product:
  - t\_wo capital write off time: 5 years = 5\*1600h
  - L = load factor = 0.5

$$C_3 = \frac{1}{12} \left( \frac{C_c}{L \cdot t_{wo}} \right) = \frac{1}{10} \left( \frac{50.000}{0.5 \cdot 5 \cdot 1600} \right) = 1.25$$

- Production rate/hour = 10
- Cc= 50.000 €
- Hourly overhead cost per unit product:

• 
$$\mathcal{E}_{oh} = \mathcal{E}_{labor} + \mathcal{E}_{energy} + \dots : 80 \in \text{/hour}$$

$$C_4 = \frac{\mathcal{E}_{oh}}{\mathcal{E}} = \frac{80}{10} = 8\mathbb{E}$$

$$C_s = C_1 + C_2 + C_3 + C_4$$
  
=  $3 + 0.55 + 1.25 + 8 = 12.80$ €

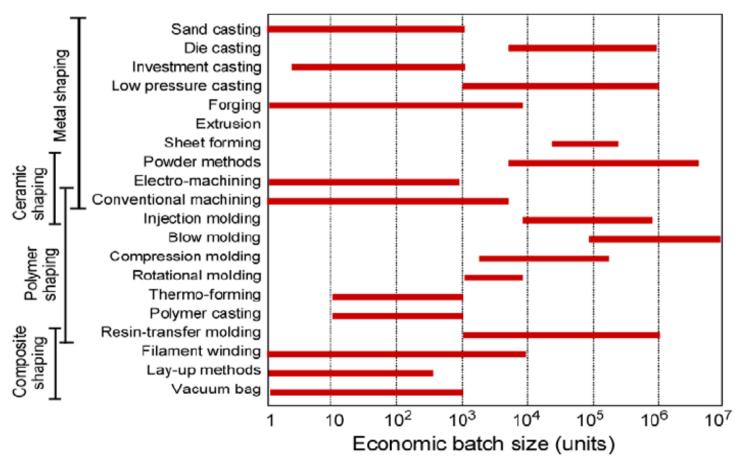


#### **Product cost model revisited**

$$C_{s} = \frac{m \cdot C_{m}}{1 - f} + \frac{C_{t}}{n} (1 + \frac{n}{n_{t}}) + \frac{1}{k} (\frac{C_{c}}{L \cdot T_{wo}} + \mathcal{E}_{oh}^{k})$$

$$= C_{material} + \frac{C_{dedicated}}{n} + \frac{\mathcal{E}_{capital}}{k} + \mathcal{E}_{overhead}^{k}$$

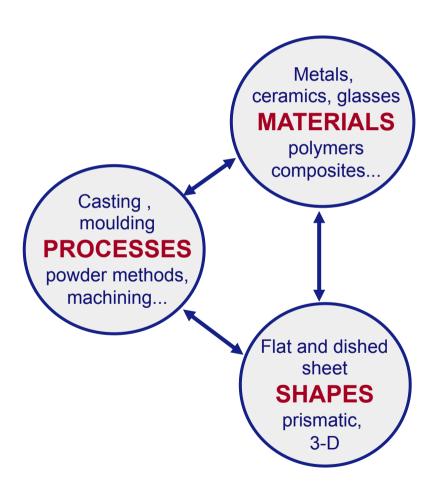
#### **Economic batch size**



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# All products are combinations of: materials & processes & shapes

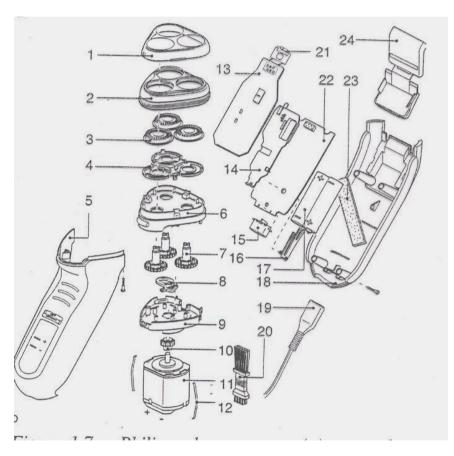




#### **Product: Shaver**



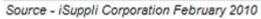






### Apple iPad cost breakdown

|                                     | 16GB          |          | 32GB          |          | 64GB          |          |
|-------------------------------------|---------------|----------|---------------|----------|---------------|----------|
| ·                                   | Without<br>3G | With 3G  | Without<br>3G | With 3G  | Without<br>3G | With 3G  |
| Core Components                     | di            |          |               |          |               |          |
| Display and                         | \$80.00       | \$80.00  | \$80.00       | \$80.00  | \$80.00       | \$80.00  |
| Touchscreen                         | 300.00        | 300.00   | 300.00        | 300.00   | 300.00        | 300.00   |
| Electromechanical and<br>Mechanical | \$35.30       | \$35.30  | \$35.30       | \$35.30  | \$35.30       | \$35.30  |
| Battery (1)                         | \$17.50       | \$17.50  | \$17.50       | \$17.50  | \$17.50       | \$17.50  |
| MPU and Memory                      | \$28.90       | \$28.90  | \$28.90       | \$28.90  | \$28.90       | \$28.90  |
| A4 Processor (2)                    | \$17.00       | \$17.00  | \$17.00       | \$17.00  | \$17.00       | \$17.00  |
| Supporting DRAM (3)                 | \$11.90       | \$11.90  | \$11.90       | \$11.90  | \$11.90       | \$11.90  |
| WLAN n + BT + FM (4)                | \$8.05        | \$8.05   | \$8.05        | \$8.05   | \$8.05        | \$8.05   |
| User Interface<br>Components (5)    | \$10.20       | \$10.20  | \$10.20       | \$10.20  | \$10.20       | \$10.20  |
| Other Power                         |               |          |               |          |               |          |
| Management                          | \$2.40        | \$2.40   | \$2.40        | \$2.40   | \$2.40        | \$2.40   |
| Components                          |               |          | _             |          |               |          |
| Configuration-Depend                | lent Com      | ponents  |               |          |               |          |
| NAND Flash                          | \$29.50       | \$29.50  | \$59.00       | \$59.00  | \$118.00      | \$118.00 |
| Wireless (6)                        |               | \$24.50  |               | \$24.50  |               | \$24.50  |
| GPS                                 |               | \$2.60   |               | \$2.60   |               | \$2.60   |
| Other Costs                         |               |          |               |          |               |          |
| Box Contents                        | \$7.50        | \$7.50   | \$7.50        | \$7.50   | \$7.50        | \$7.50   |
| Totals                              |               |          |               |          |               |          |
| Total Materials Cost                | \$219.35      | \$246.45 | \$248.85      | \$275.95 | \$307.85      | \$334.95 |
| Total Manufacturing<br>Cost         | \$10.00       | \$11.20  | \$10.00       | \$11.20  | \$10.00       | \$11.20  |
| Grand Total                         | \$229.35      | \$257.65 | \$258.85      | \$287.15 | \$317.85      | \$346.15 |
| Retail Price                        | \$499.00      | \$629.00 | \$599.00      | \$729.00 | \$699.00      | \$829.00 |





### Apple iPhone 4 16Gb carries a BOM of \$188

| Subsection                | Part Description                                     | Part Supplier/Part Details   | Component<br>Cost                                  |
|---------------------------|--|--|--|
| _                         | Applications Processor                               | Samsung A4 APL0398 45nm, PoP   | \$10.75  |
| Applications<br>Processor | DRAM Memory  | SDRAM, 4Gb Mobile DDR, PoP Samsung<br>K4XKG643GB (Samsung dies, 2 x 2Gb)           | \$13.80  |
|                           | Misc. Applications Processor<br>Components           | Discretes, Passives, etc.  | \$0.50   |
| Memory                    | Flash Samsung NAND Flash 16GB MLC<br>K9HDG08U5M-LCB0 |  | \$27.00  |
| 111110032                 | Misc. Memory Components                              | Discretes, Passives, etc.  | \$0.30   |
|                           | Baseband   | Infineon 337S3833<br>HSDPA/HSUPA/WCDMA/EDGE  | \$11.72  |
|                           | Transceiver  | Infineon 338S0626 Quad-Band GSM/Edge   | \$2.33   |
|                           | Memory   | Intel (Numonyx?) MCP 128Mb NOR Flash +<br>128Mb Mobile DDR (DDR is Elpida)         | \$2.70   |
|                           | Power Mgmt.  | n/a  |  |
| Radio<br>Frequency        | PAM  | Skyworks SKY77541-32 Transmit Module<br>Quad-Band GSM/EDGE PAM + Antenna<br>Switch | <included in="" misc<br="">Costs below:</included> |
|                           | PAM  | Skyworks SKY77459-17 Transmit Module<br>Single-Band WCDMA/HSPA PAM + Duplexer      | <included in="" misc<br="">Costs below:</included> |
|                           | PAM  | Skyworks SKY77452-20 Transmit Module<br>Single-Band WCDMA/HSPA PAM + Duplexer      | <included in="" misc<br="">Costs below:</included> |
|                           | PAM  | TriQuint TQM676091 Transmit Module<br>Single-Band WCDMA/HSPA PAM + Duplexer        | <included in="" misc<br="">Costs below:</included> |
|                           | PAM  | TriQuint TQM666092 Transmit Module<br>Single-Band WCDMA/HSPA PAM + BAW<br>Duplexer | <included in="" misc<br="">Costs below:</included> |
|                           | FEM  | n/a  |  |
|                           | SAW Module   | Murata   | <included in="" misc<="" td=""></included>         |
|                           | Misc. RF Components                                  | PAMs, Modules, Discretes, Passives, etc.   | Costs below:<br>\$8.2                              |
| Power                     | Main PM Device                                       | Dialog D1815A 338S0867-A4 Main Pwr   | \$2.0  |
| Management                | Misc. Power Mgmt.                                    | Discretes, Passives, etc.  | \$1.9  |
|                           | inico. i o i o i i i i i i i i i i i i i i i         | Broadcom BCM4329 Module WLAN   |  |
| Connectivity              | WIFVBT   | 02.11a/b/g/n, Bluetooth V2.1+EDR,<br>FM/RDS/RBDS Rcvr                              | \$7.8  |
|                           | GPS  | Broadcom BCM4750   | \$1.7  |
|                           | Misc. Connectivity Components                        | Discretes, Passives, etc.  | \$0.8  |
|                           | Touchscreen Controller                               | Texas Instruments 343S0499 (F761586C)  | \$1.2  |
|                           | Audio CODEC  | Cirrus Logic 343S0589 (CLI1495BO)  | \$1.1  |
| nterface                  | E-Compass  | AKM AK8975 3-Axis  | \$0.7  |
| Sensors                   | Accelerometer  | ST Micro LIS331DLH 3-Axis  | \$0.6  |
| a serisors                | Gyroscope  | ST Micro L3G4200D Digital 3-Axis   | \$2.6  |
|                           | Misc. Interface & Sensor<br>Components               | Discretes, Passives, etc.  | \$3.8  |
|                           | Display  | 3.5" Diag, LTPS LCD, 960x640 Pixels LG (or poss. TMD)                              | \$28.5   |
| Display/Camera            | Touch Screen   | Capacitive Glass, "Reinforced" Wintek or TPK/Balda                                 | \$10.0   |
|                           | Camera   | 5MP Auto-Focus   | \$9.75   |
|                           | Camera (secondary)                                   | VGA Auto-Focus   | \$1.00   |
| Battery                   | Battery  | 1400mAh  | \$5.8  |
| outtory.                  | Mechanicals  | Enclosure, Metals, Plastics, Hardware, etc.  | \$10.8   |
| Other                     | Mechanicals Electro-Mechanicals                      | PCBs. Acoustics. Connectors, etc.  |  |
| ouler                     | Electro-Mechanicals Misc.                            | Accessories, Literature, Box Contents  | \$14.40<br>\$5.50                                  |
|                           | miau.  | Accessories, Literature, Dux Contents  | 30.00  |

Source: http://www.isuppli.com/

\*Teardown costs account only for components and do not include other expenses such as manufacturing software, royalties and licensing fees



# Topics to be studied: per group 1 topic.

- Casting, Molding and related processes
- **Particulate processing for Metals and Ceramics + Surface Processing Operations + Electronics Manufacturing Technologies (Only: Processing of IC's)**
- **Metal Forming and Sheet Metalworking 3.**
- **Material Removal Processes** 4.
- **Joining and Assembly Processes**



#### Apple iPhone 3G S, Major components and cost drivers: \$ 178.56

Apple iPhone 3G S Major Components and Cost Drivers

| (US Dollars)                 |                             |  |          |
|------------------------------|-----------------------------|--|----------|
| Manufacturer                 | Multi-Source<br>Probability | Component<br>Description   | Cost     |
| Toshiba                      | High                        | Flash Memory<br>NAND, 16GB, MLC  | \$24.00  |
|                              | High                        | Display Module<br>3.5" Diagonal, 16M Color<br>TFT, 320 x 480 Pixels  | \$19.25  |
|                              | Medium                      | Touch Screen<br>Assembly<br>Capacitive, Glass  | \$16.00  |
| Samsung                      | Low                         | Application<br>Processor<br>ARM Core, Package-on-<br>Package   | \$14.46  |
| Infineon                     | Low                         | Baseband<br>HSDPA/WCDMA/EDGE<br>, Dual ARM926 and<br>ARM7Core  | \$13.00  |
|                              | Medium                      | Camera Module<br>3 Megapixel Auto-Focus  | \$9.55   |
| Samsung<br>(with Elpida die) | High                        | SDRAM - Mobile DDR<br>2Gb Package-on-<br>Package (Mounted on<br>Application Processor,   | \$8.50   |
| Broadcom                     | Low                         | Bluetooth/FM/WLAN<br>Single Chip, WLAN<br>IEEE802.11b/g, Bluetooth<br>V2.1•EDR, with FM and<br>RDS/RBDS Receiver                     | \$5.95   |
| Numonyx                      | High                        | Memory MCP<br>128Mb NOR Flash and<br>512Mb Mobile DDR  | \$3.65   |
| Infineon                     | Low                         | RF Transceiver<br>Quad-Band GSM/EDGE,<br>Tri-Band<br>WCDMA/HSDPA,<br>130nm RF CMOS   | \$2.80   |
| Infineon                     | Low                         | GPS Receiver<br>Single Chip, 0.13um, with<br>Integrated Front-End RF,<br>PLL, PM, Correlator<br>Engine and Host Control<br>Interface | \$2.25   |
| Infineon                     | Low                         | Power IC<br>RF Function  | \$1.25   |
| Murata                       | Low                         | FEM<br>Quad-Band GSM, Tri-<br>Band UMTS Antenna<br>Switch and Quad-Band<br>GSM RX RF SAV Filters                                     | \$1.35   |
| Dialog                       | Low                         | Power IC<br>Application Processor<br>Function  | \$1.30   |
| Cirrus Logic                 | Low                         | Audio Codec<br>Ultra Low Power, Stereo,<br>with Headphone  | \$1.15   |
| Rest of Bill-of-Materials*   |                             |  | \$48.00  |
| Total Bill-of-Materials      |                             |  |          |
| Manufacturing Costs*         |                             |  | \$6.50   |
|                              |                             | Grand Total  | \$178.96 |

\*Estimated Pending Complete Analysis

iSuppli Apple iPhone 3G S 16GB Teardown Analysis Exploded View Copyright © 2009 iSuppli Corporation Display Module Main PCB Enclosure, Main, Front Enclosure, Main, Display Module Mounting Bottom Frame Bracket Antenna / Main I/O Connector Battery Housing, Bottom Main I/O Connector PCB Antenna / Main I/O Connector Housing, Top Internal Antenna Flex PCB

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